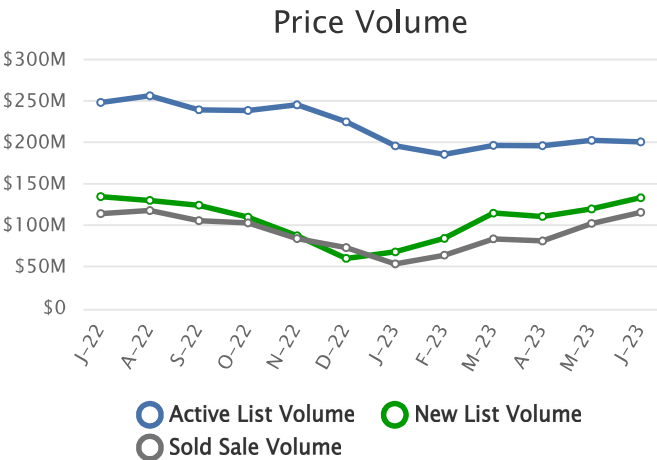
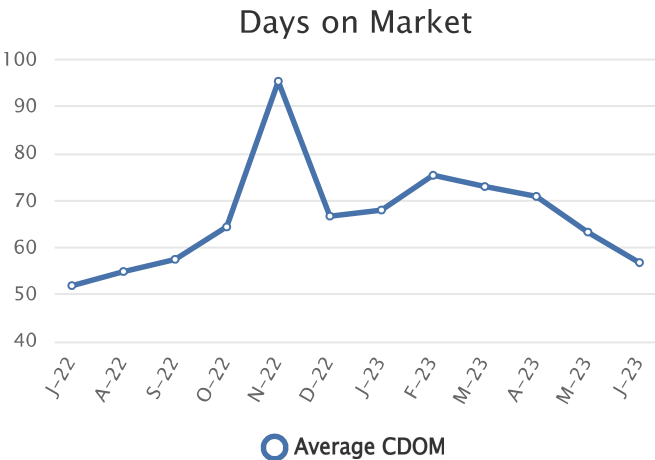
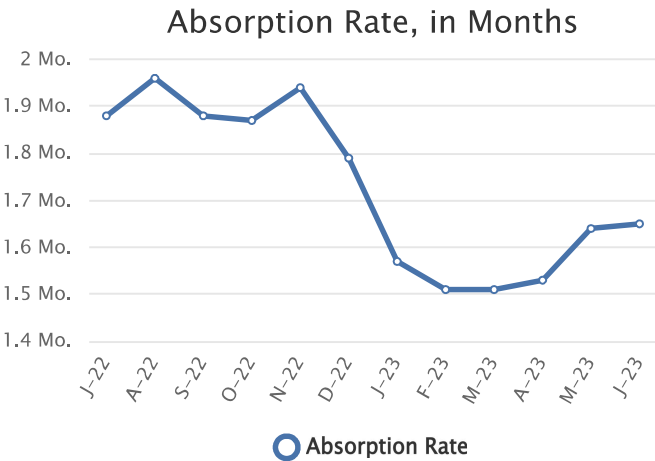
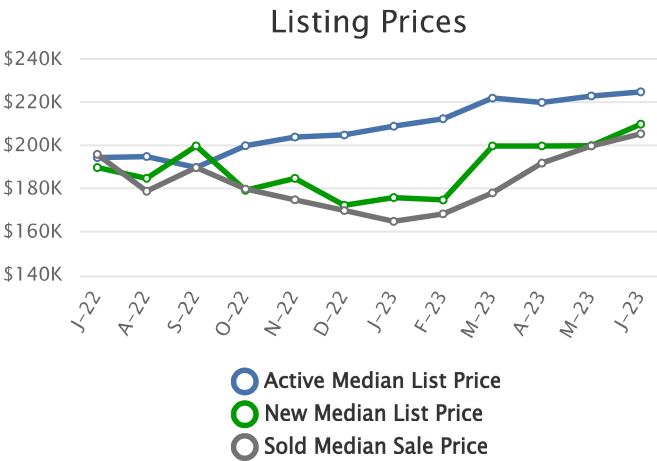
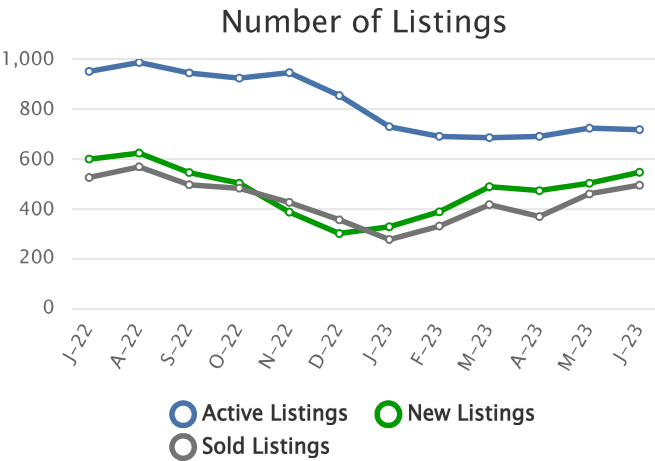


Market Summary

Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	1.65	1.63	1.23	1.57	1.32	18.94
Average List Price	\$280,347	\$256,321	9.37	\$240,221	\$222,593	7.92
Median List Price	\$224,900	\$189,900	18.43	\$199,900	\$179,900	11.12
Average Sale Price	\$235,088	\$227,364	3.40	\$214,873	\$204,985	4.82
Median Sale Price	\$205,500	\$187,076	9.85	\$187,000	\$175,000	6.86
Average CDOM	56	50	12.00	67	60	11.67
Median CDOM	42	40	5.00	46	44	4.55

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	9	7	28.6	39	43	-9.3
30,000-39,999	6	4	50.0	33	35	-5.7
40,000-49,999	9	5	80.0	41	39	5.1
50,000-59,999	3	5	-40.0	33	58	-43.1
60,000-69,999	6	15	-60.0	43	69	-37.7
70,000-79,999	10	4	150.0	49	65	-24.6
80,000-89,999	6	8	-25.0	42	68	-38.2
90,000-99,999	5	8	-37.5	46	65	-29.2
100,000-119,999	23	25	-8.0	140	162	-13.6
120,000-139,999	31	42	-26.2	199	281	-29.2
140,000-159,999	50	48	4.2	216	261	-17.2
160,000-179,999	43	56	-23.2	228	268	-14.9
180,000-199,999	35	51	-31.4	163	229	-28.8
200,000-249,999	90	76	18.4	366	365	0.3
250,000-299,999	51	43	18.6	258	228	13.2
300,000-399,999	64	61	4.9	259	294	-11.9
400,000-499,999	27	19	42.1	102	104	-1.9
500,000+	26	24	8.3	86	87	-1.1
Totals	494	501	-1.4	2343	2721	-13.9

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	10	7	42.9	38	45	-15.6
30,000-39,999	9	1	800.0	36	30	20.0
40,000-49,999	5	8	-37.5	33	51	-35.3
50,000-59,999	4	6	-33.3	30	47	-36.2
60,000-69,999	7	10	-30.0	43	57	-24.6
70,000-79,999	7	6	16.7	56	72	-22.2
80,000-89,999	3	17	-82.4	44	74	-40.5
90,000-99,999	8	13	-38.5	51	81	-37.0
100,000-119,999	18	26	-30.8	128	169	-24.3
120,000-139,999	33	47	-29.8	224	292	-23.3
140,000-159,999	48	64	-25.0	241	302	-20.2
160,000-179,999	49	47	4.3	226	270	-16.3
180,000-199,999	29	54	-46.3	192	261	-26.4
200,000-249,999	80	73	9.6	392	353	11.0
250,000-299,999	40	68	-41.2	259	269	-3.7
300,000-399,999	58	57	1.8	290	304	-4.6
400,000-499,999	24	18	33.3	115	106	8.5
500,000+	26	16	62.5	100	74	35.1
Totals	458	538	-14.9	2498	2857	-12.6

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	22	8	175.0	63	55	14.5
30,000-39,999	14	5	180.0	55	37	48.6
40,000-49,999	14	23	-39.1	49	79	-38.0
50,000-59,999	9	9	0.0	44	59	-25.4
60,000-69,999	16	24	-33.3	63	92	-31.5
70,000-79,999	18	25	-28.0	85	109	-22.0
80,000-89,999	5	16	-68.7	55	95	-42.1
90,000-99,999	12	33	-63.6	74	130	-43.1
100,000-119,999	36	57	-36.8	185	242	-23.6
120,000-139,999	31	60	-48.3	277	386	-28.2
140,000-159,999	58	65	-10.8	306	388	-21.1
160,000-179,999	48	68	-29.4	292	359	-18.7
180,000-199,999	36	60	-40.0	249	333	-25.2
200,000-249,999	86	103	-16.5	509	490	3.9
250,000-299,999	69	88	-21.6	378	372	1.6
300,000-399,999	105	79	32.9	419	436	-3.9
400,000-499,999	57	39	46.2	184	163	12.9
500,000+	81	70	15.7	216	170	27.1
Totals	717	832	-13.8	3503	3995	-12.3

New Listings

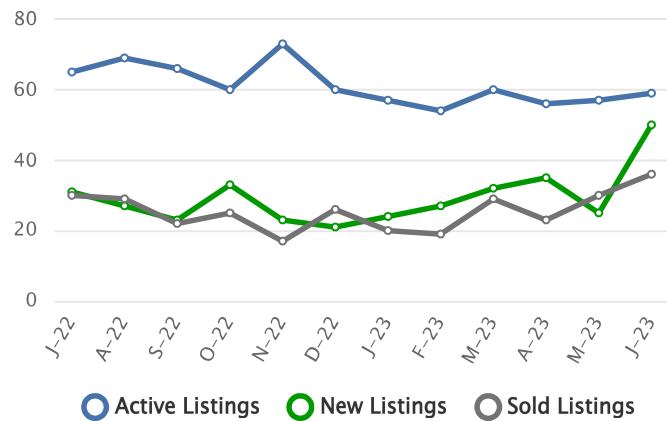
	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	10	10	0.0	57	51	11.8
30,000-39,999	5	3	66.7	44	30	46.7
40,000-49,999	1	10	-90.0	41	66	-37.9
50,000-59,999	3	7	-57.1	28	41	-31.7
60,000-69,999	11	13	-15.4	53	72	-26.4
70,000-79,999	12	15	-20.0	65	91	-28.6
80,000-89,999	5	16	-68.7	42	73	-42.5
90,000-99,999	14	19	-26.3	50	93	-46.2
100,000-119,999	30	51	-41.2	130	203	-36.0
120,000-139,999	37	57	-35.1	220	305	-27.9
140,000-159,999	55	64	-14.1	259	334	-22.5
160,000-179,999	43	63	-31.7	235	312	-24.7
180,000-199,999	44	63	-30.2	189	292	-35.3
200,000-249,999	78	105	-25.7	398	428	-7.0
250,000-299,999	61	82	-25.6	290	329	-11.9
300,000-399,999	75	91	-17.6	332	366	-9.3
400,000-499,999	25	37	-32.4	139	140	-0.7
500,000+	37	45	-17.8	150	142	5.6
Totals	546	751	-27.3	2722	3368	-19.2

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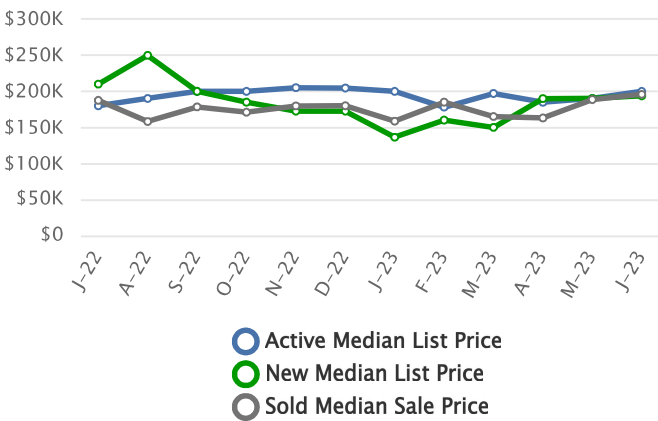
Market Summary

Auglaize Residential, June 2023

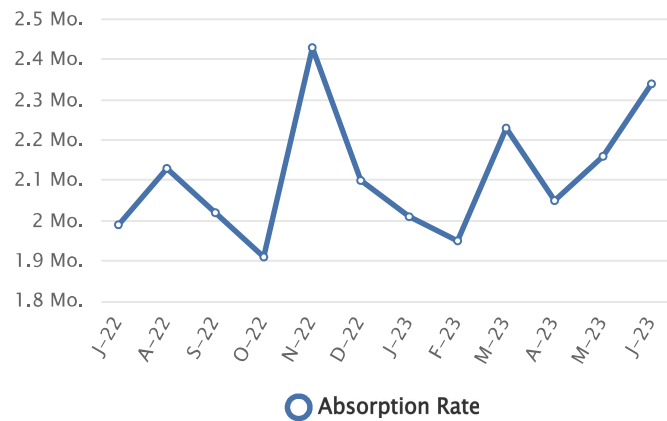
Number of Listings



Listing Prices



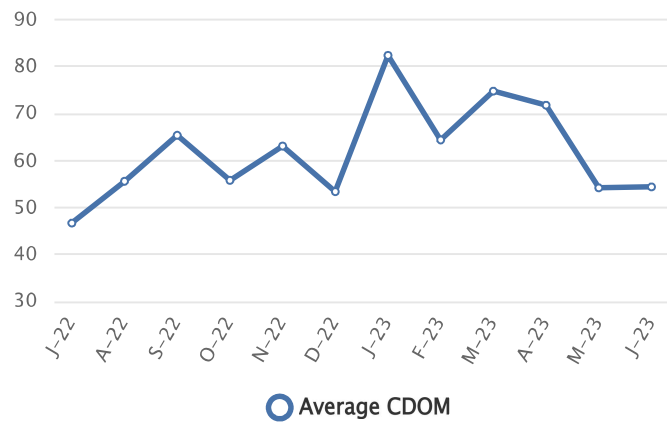
Absorption Rate, in Months



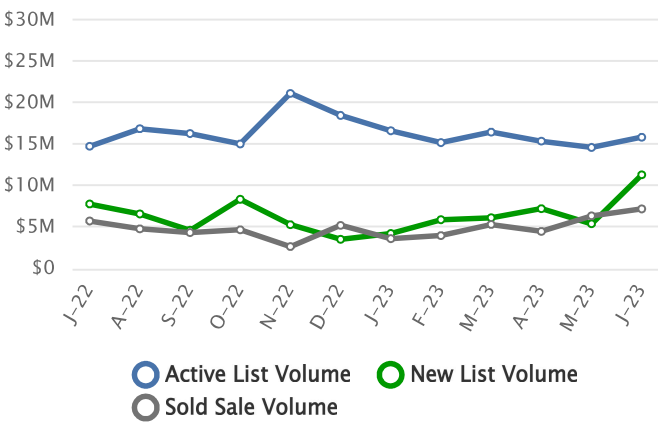
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	2.34	2.05	14.15	2.12	1.7	24.71
Average List Price	\$268,486	\$216,238	24.16	\$225,223	\$192,880	16.77
Median List Price	\$199,900	\$179,900	11.12	\$189,500	\$169,950	11.50
Average Sale Price	\$200,312	\$195,726	2.34	\$197,677	\$178,794	10.56
Median Sale Price	\$195,750	\$185,000	5.81	\$175,000	\$167,750	4.32
Average CDOM	54	49	10.20	65	57	14.04
Median CDOM	47	44	6.82	44	43	2.33

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	0	0.0	1	0	N/A
30,000-39,999	0	0	0.0	1	1	0.0
40,000-49,999	2	0	N/A	4	0	N/A
50,000-59,999	0	0	0.0	1	4	-75.0
60,000-69,999	0	0	0.0	3	5	-40.0
70,000-79,999	0	0	0.0	3	3	0.0
80,000-89,999	1	0	N/A	5	4	25.0
90,000-99,999	1	0	N/A	3	5	-40.0
100,000-119,999	1	1	0.0	7	12	-41.7
120,000-139,999	4	1	300.0	17	29	-41.4
140,000-159,999	4	5	-20.0	22	20	10.0
160,000-179,999	3	8	-62.5	12	29	-58.6
180,000-199,999	2	6	-66.7	16	22	-27.3
200,000-249,999	9	8	12.5	28	29	-3.4
250,000-299,999	5	2	150.0	15	13	15.4
300,000-399,999	2	2	0.0	10	14	-28.6
400,000-499,999	2	0	N/A	6	2	200.0
500,000+	0	0	0.0	3	0	N/A
Totals	36	33	9.1	157	192	-18.2

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	0	0.0	0	1	-100.0
30,000-39,999	0	0	0.0	1	1	0.0
40,000-49,999	1	1	0.0	5	1	400.0
50,000-59,999	1	0	N/A	1	3	-66.7
60,000-69,999	0	1	-100.0	2	5	-60.0
70,000-79,999	0	0	0.0	3	1	200.0
80,000-89,999	1	1	0.0	5	7	-28.6
90,000-99,999	2	0	N/A	3	4	-25.0
100,000-119,999	1	0	N/A	10	11	-9.1
120,000-139,999	4	3	33.3	19	24	-20.8
140,000-159,999	3	5	-40.0	27	22	22.7
160,000-179,999	3	4	-25.0	10	18	-44.4
180,000-199,999	3	6	-50.0	20	27	-25.9
200,000-249,999	7	6	16.7	26	25	4.0
250,000-299,999	5	5	0.0	15	18	-16.7
300,000-399,999	4	1	300.0	12	14	-14.3
400,000-499,999	0	1	-100.0	4	3	33.3
500,000+	0	0	0.0	2	0	N/A
Totals	35	34	2.9	165	185	-10.8

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	0	0.0	0	1	-100.0
30,000-39,999	0	0	0.0	1	1	0.0
40,000-49,999	1	2	-50.0	6	5	20.0
50,000-59,999	0	0	0.0	1	4	-75.0
60,000-69,999	0	1	-100.0	2	6	-66.7
70,000-79,999	0	1	-100.0	4	2	100.0
80,000-89,999	1	1	0.0	6	7	-14.3
90,000-99,999	1	6	-83.3	3	13	-76.9
100,000-119,999	4	5	-20.0	14	21	-33.3
120,000-139,999	1	6	-83.3	24	33	-27.3
140,000-159,999	9	4	125.0	39	29	34.5
160,000-179,999	5	8	-37.5	19	27	-29.6
180,000-199,999	9	9	0.0	30	36	-16.7
200,000-249,999	10	10	0.0	36	34	5.9
250,000-299,999	2	4	-50.0	23	22	4.5
300,000-399,999	6	3	100.0	18	19	-5.3
400,000-499,999	3	2	50.0	9	5	80.0
500,000+	7	4	75.0	14	5	180.0
Totals	59	66	-10.6	249	270	-7.8

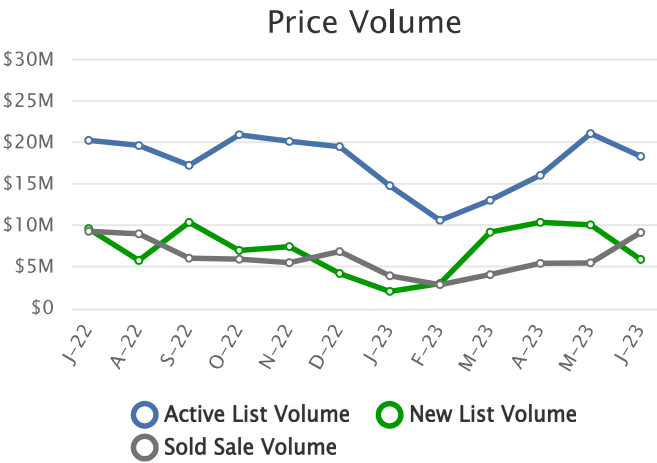
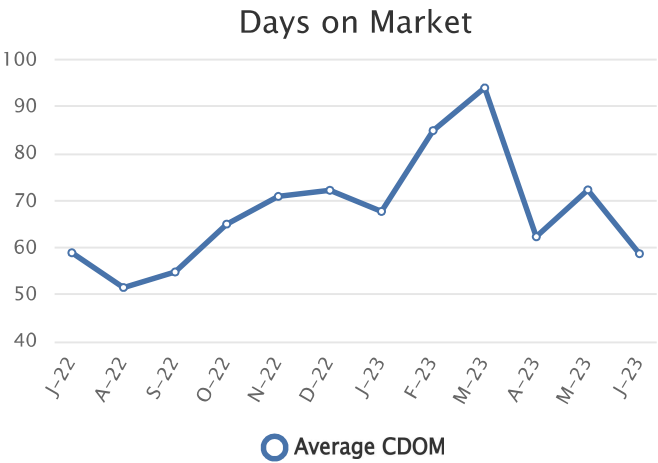
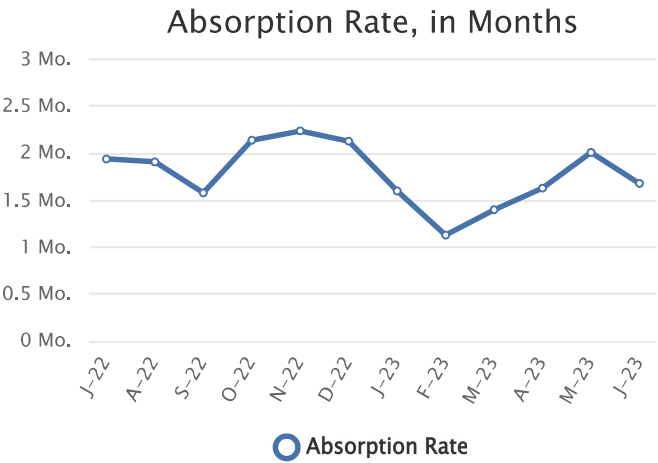
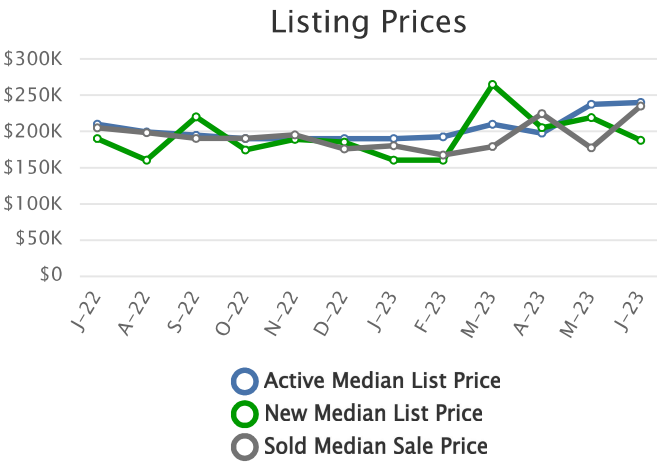
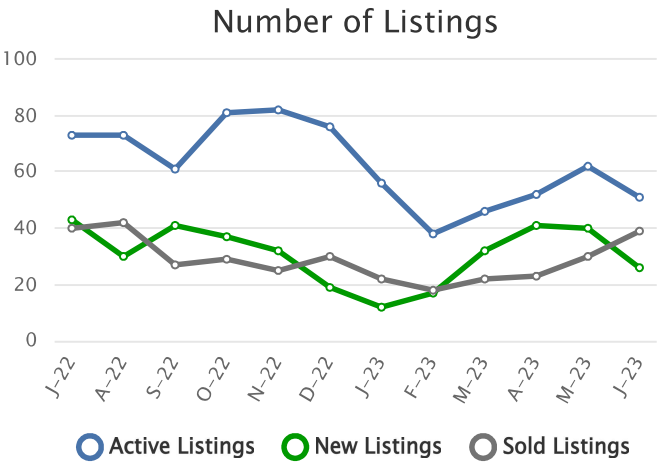
New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	0	0.0	0	1	-100.0
30,000-39,999	0	0	0.0	0	1	-100.0
40,000-49,999	0	2	-100.0	6	4	50.0
50,000-59,999	1	0	N/A	1	3	-66.7
60,000-69,999	0	1	-100.0	1	6	-83.3
70,000-79,999	0	0	0.0	2	2	0.0
80,000-89,999	0	0	0.0	4	4	0.0
90,000-99,999	0	2	-100.0	2	8	-75.0
100,000-119,999	2	5	-60.0	14	16	-12.5
120,000-139,999	5	6	-16.7	19	24	-20.8
140,000-159,999	7	5	40.0	32	25	28.0
160,000-179,999	6	5	20.0	13	22	-40.9
180,000-199,999	9	8	12.5	26	31	-16.1
200,000-249,999	4	3	33.3	29	30	-3.3
250,000-299,999	7	5	40.0	17	20	-15.0
300,000-399,999	4	3	33.3	14	16	-12.5
400,000-499,999	4	1	300.0	8	3	166.7
500,000+	1	0	N/A	5	3	66.7
Totals	50	46	8.7	193	219	-11.9

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Market Summary

Champaign Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	1.68	2.04	-17.65	1.57	1.64	-4.27
Average List Price	\$359,922	\$270,099	33.26	\$250,792	\$238,525	5.14
Median List Price	\$240,000	\$214,700	11.78	\$199,900	\$197,000	1.47
Average Sale Price	\$235,587	\$239,469	-1.62	\$202,363	\$218,935	-7.57
Median Sale Price	\$235,000	\$202,950	15.79	\$189,050	\$189,950	-0.47
Average CDOM	58	54	7.41	71	60	18.33
Median CDOM	53	45	17.78	51	46	10.87

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	3	3	0.0
30,000-39,999	1	0	N/A	1	2	-50.0
40,000-49,999	0	1	-100.0	2	3	-33.3
50,000-59,999	0	0	0.0	0	4	-100.0
60,000-69,999	1	3	-66.7	5	6	-16.7
70,000-79,999	0	0	0.0	2	1	100.0
80,000-89,999	0	1	-100.0	5	3	66.7
90,000-99,999	0	0	0.0	4	2	100.0
100,000-119,999	1	2	-50.0	9	9	0.0
120,000-139,999	2	3	-33.3	10	22	-54.5
140,000-159,999	2	6	-66.7	9	22	-59.1
160,000-179,999	2	6	-66.7	15	26	-42.3
180,000-199,999	4	5	-20.0	19	16	18.8
200,000-249,999	10	9	11.1	26	37	-29.7
250,000-299,999	5	6	-16.7	22	19	15.8
300,000-399,999	8	11	-27.3	15	39	-61.5
400,000-499,999	1	1	0.0	6	5	20.0
500,000+	1	2	-50.0	1	7	-85.7
Totals	39	56	-30.4	154	226	-31.9

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	1	0.0	3	8	-62.5
30,000-39,999	1	0	N/A	2	0	N/A
40,000-49,999	0	1	-100.0	0	2	-100.0
50,000-59,999	0	0	0.0	1	3	-66.7
60,000-69,999	0	1	-100.0	3	5	-40.0
70,000-79,999	0	0	0.0	5	0	N/A
80,000-89,999	0	0	0.0	0	2	-100.0
90,000-99,999	0	1	-100.0	8	4	100.0
100,000-119,999	1	1	0.0	6	6	0.0
120,000-139,999	2	5	-60.0	13	26	-50.0
140,000-159,999	5	7	-28.6	14	26	-46.2
160,000-179,999	3	7	-57.1	15	27	-44.4
180,000-199,999	1	6	-83.3	18	20	-10.0
200,000-249,999	7	7	0.0	28	33	-15.2
250,000-299,999	3	7	-57.1	21	20	5.0
300,000-399,999	5	8	-37.5	19	39	-51.3
400,000-499,999	0	1	-100.0	4	6	-33.3
500,000+	2	1	100.0	3	4	-25.0
Totals	31	54	-42.6	163	231	-29.4

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	1	-100.0	4	8	-50.0
30,000-39,999	2	0	N/A	4	0	N/A
40,000-49,999	0	0	0.0	0	2	-100.0
50,000-59,999	0	0	0.0	1	4	-75.0
60,000-69,999	1	1	0.0	4	6	-33.3
70,000-79,999	0	2	-100.0	8	2	300.0
80,000-89,999	0	0	0.0	0	2	-100.0
90,000-99,999	0	2	-100.0	8	7	14.3
100,000-119,999	5	2	150.0	10	13	-23.1
120,000-139,999	0	3	-100.0	15	29	-48.3
140,000-159,999	4	7	-42.9	18	34	-47.1
160,000-179,999	5	9	-44.4	23	36	-36.1
180,000-199,999	1	9	-88.9	23	26	-11.5
200,000-249,999	8	11	-27.3	36	51	-29.4
250,000-299,999	5	12	-58.3	29	31	-6.5
300,000-399,999	7	9	-22.2	25	53	-52.8
400,000-499,999	3	2	50.0	10	7	42.9
500,000+	10	6	66.7	16	13	23.1
Totals	51	76	-32.9	234	324	-27.8

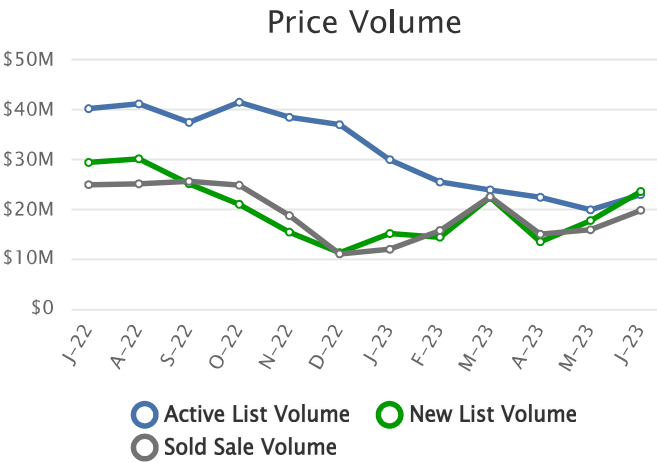
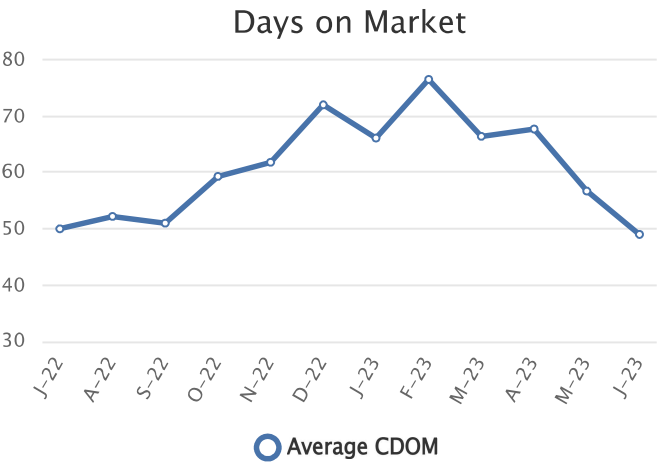
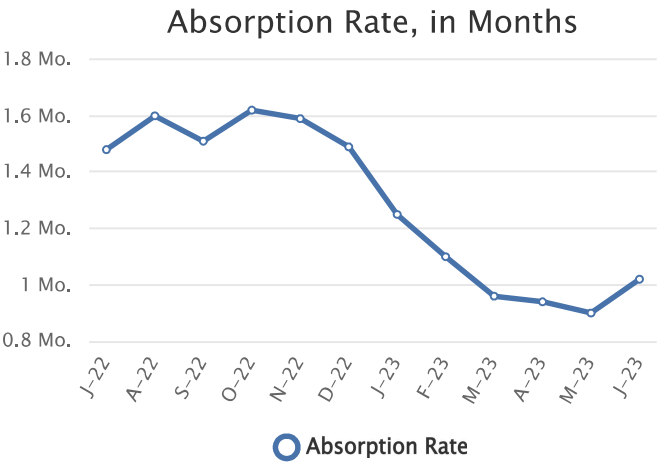
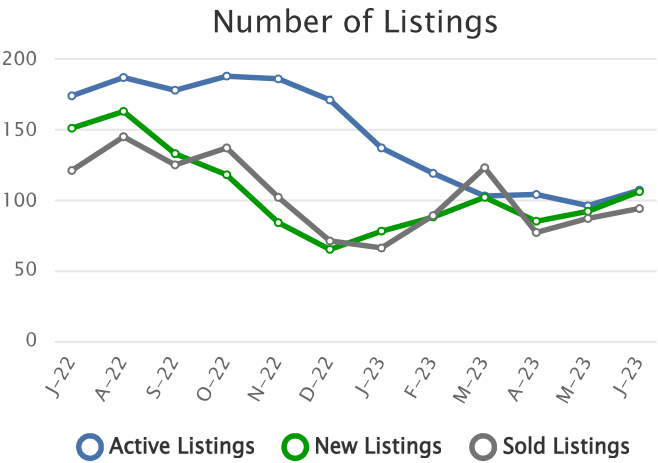
New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	1	0.0	4	8	-50.0
30,000-39,999	0	0	0.0	3	0	N/A
40,000-49,999	0	0	0.0	0	2	-100.0
50,000-59,999	0	1	-100.0	1	4	-75.0
60,000-69,999	0	2	-100.0	2	6	-66.7
70,000-79,999	0	0	0.0	7	2	250.0
80,000-89,999	0	0	0.0	0	2	-100.0
90,000-99,999	0	1	-100.0	3	4	-25.0
100,000-119,999	1	3	-66.7	5	9	-44.4
120,000-139,999	1	1	0.0	10	19	-47.4
140,000-159,999	5	5	0.0	17	27	-37.0
160,000-179,999	4	5	-20.0	18	28	-35.7
180,000-199,999	2	3	-33.3	12	19	-36.8
200,000-249,999	3	13	-76.9	30	44	-31.8
250,000-299,999	5	7	-28.6	18	30	-40.0
300,000-399,999	3	9	-66.7	22	44	-50.0
400,000-499,999	0	0	0.0	8	4	100.0
500,000+	1	3	-66.7	8	11	-27.3
Totals	26	54	-51.9	168	263	-36.1

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Market Summary

Clark Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	1.02	1.16	-12.07	1.03	1.02	0.98
Average List Price	\$214,142	\$219,490	-2.44	\$197,240	\$193,061	2.16
Median List Price	\$175,000	\$165,000	6.06	\$169,900	\$159,900	6.25
Average Sale Price	\$210,303	\$207,739	1.23	\$187,856	\$179,782	4.49
Median Sale Price	\$181,750	\$176,250	3.12	\$166,450	\$160,000	4.03
Average CDOM	49	46	6.52	63	59	6.78
Median CDOM	39	38	2.63	42	41	2.44

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	5	-80.0	9	13	-30.8
30,000-39,999	0	1	-100.0	15	12	25.0
40,000-49,999	3	4	-25.0	12	16	-25.0
50,000-59,999	0	0	0.0	13	16	-18.7
60,000-69,999	0	1	-100.0	10	18	-44.4
70,000-79,999	4	0	N/A	16	17	-5.9
80,000-89,999	3	2	50.0	13	19	-31.6
90,000-99,999	0	2	-100.0	15	24	-37.5
100,000-119,999	6	13	-53.8	36	61	-41.0
120,000-139,999	11	12	-8.3	56	68	-17.6
140,000-159,999	12	8	50.0	46	38	21.1
160,000-179,999	7	13	-46.2	58	60	-3.3
180,000-199,999	6	11	-45.5	32	52	-38.5
200,000-249,999	16	19	-15.8	84	82	2.4
250,000-299,999	11	9	22.2	55	36	52.8
300,000-399,999	6	9	-33.3	41	51	-19.6
400,000-499,999	5	6	-16.7	16	21	-23.8
500,000+	3	3	0.0	9	7	28.6
Totals	94	118	-20.3	536	611	-12.3

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	4	-75.0	7	16	-56.2
30,000-39,999	5	0	N/A	16	11	45.5
40,000-49,999	1	4	-75.0	11	19	-42.1
50,000-59,999	0	0	0.0	11	13	-15.4
60,000-69,999	2	2	0.0	12	16	-25.0
70,000-79,999	2	2	0.0	18	17	5.9
80,000-89,999	1	7	-85.7	18	28	-35.7
90,000-99,999	1	3	-66.7	16	27	-40.7
100,000-119,999	3	11	-72.7	38	64	-40.6
120,000-139,999	9	12	-25.0	54	67	-19.4
140,000-159,999	9	15	-40.0	52	63	-17.5
160,000-179,999	9	9	0.0	51	60	-15.0
180,000-199,999	5	13	-61.5	37	62	-40.3
200,000-249,999	13	16	-18.7	84	70	20.0
250,000-299,999	6	17	-64.7	52	58	-10.3
300,000-399,999	3	8	-62.5	43	42	2.4
400,000-499,999	2	3	-33.3	15	20	-25.0
500,000+	2	3	-33.3	10	10	0.0
Totals	74	129	-42.6	545	663	-17.8

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	4	1	300.0	10	16	-37.5
30,000-39,999	4	0	N/A	17	12	41.7
40,000-49,999	7	3	133.3	19	23	-17.4
50,000-59,999	3	3	0.0	16	16	0.0
60,000-69,999	4	5	-20.0	17	26	-34.6
70,000-79,999	4	5	-20.0	24	26	-7.7
80,000-89,999	1	5	-80.0	21	32	-34.4
90,000-99,999	3	8	-62.5	21	39	-46.2
100,000-119,999	3	16	-81.2	47	88	-46.6
120,000-139,999	9	9	0.0	69	82	-15.9
140,000-159,999	6	9	-33.3	60	79	-24.1
160,000-179,999	8	11	-27.3	56	77	-27.3
180,000-199,999	9	8	12.5	47	73	-35.6
200,000-249,999	9	15	-40.0	103	91	13.2
250,000-299,999	9	16	-43.7	72	84	-14.3
300,000-399,999	17	11	54.5	64	59	8.5
400,000-499,999	2	3	-33.3	17	26	-34.6
500,000+	5	9	-44.4	18	24	-25.0
Totals	107	137	-21.9	698	873	-20.0

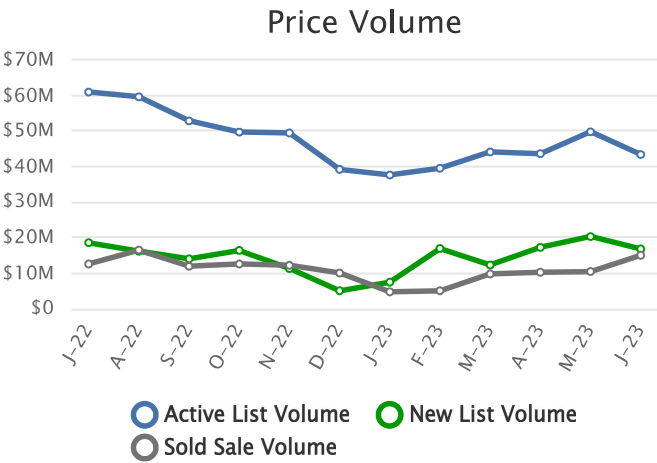
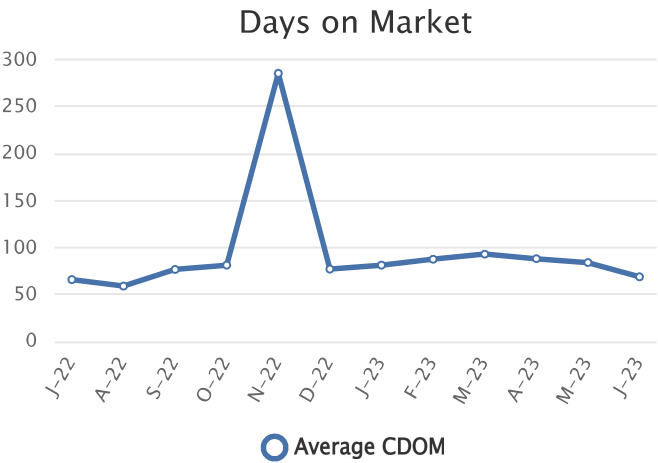
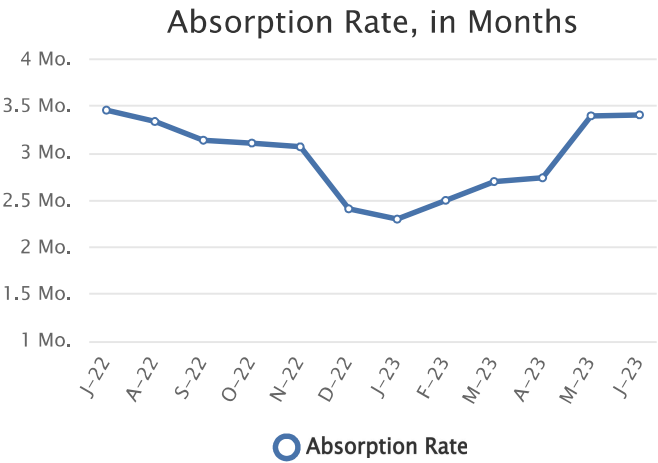
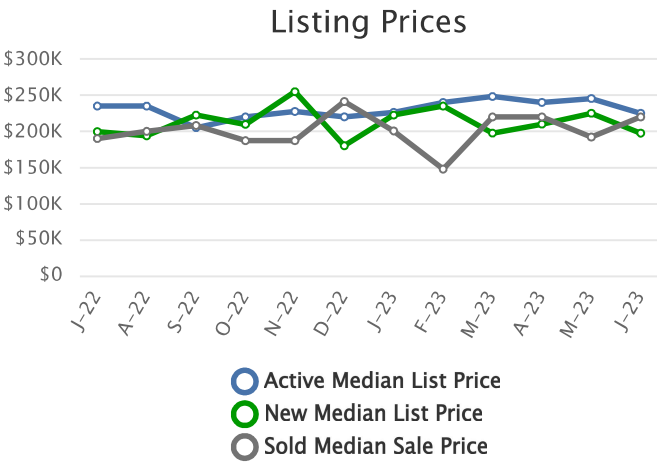
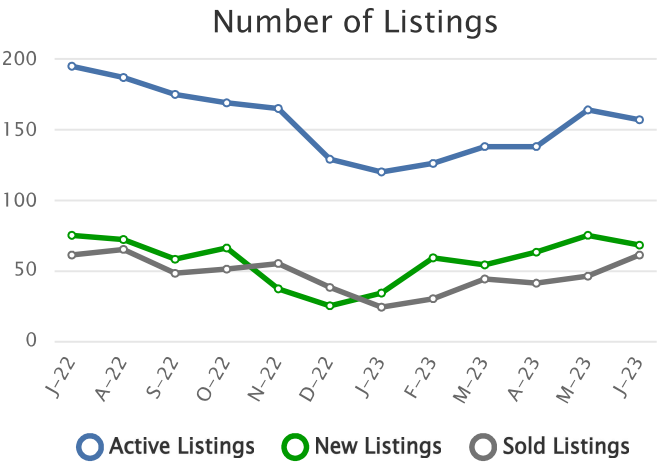
New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	4	-75.0	9	16	-43.7
30,000-39,999	2	0	N/A	15	8	87.5
40,000-49,999	0	5	-100.0	17	19	-10.5
50,000-59,999	0	1	-100.0	11	8	37.5
60,000-69,999	2	2	0.0	15	20	-25.0
70,000-79,999	2	3	-33.3	18	19	-5.3
80,000-89,999	2	7	-71.4	15	22	-31.8
90,000-99,999	4	8	-50.0	15	32	-53.1
100,000-119,999	5	17	-70.6	29	79	-63.3
120,000-139,999	10	15	-33.3	55	65	-15.4
140,000-159,999	10	17	-41.2	50	72	-30.6
160,000-179,999	5	18	-72.2	50	68	-26.5
180,000-199,999	11	14	-21.4	35	64	-45.3
200,000-249,999	20	23	-13.0	82	79	3.8
250,000-299,999	15	21	-28.6	56	68	-17.6
300,000-399,999	10	16	-37.5	54	50	8.0
400,000-499,999	2	5	-60.0	11	24	-54.2
500,000+	5	10	-50.0	14	18	-22.2
Totals	106	186	-43.0	551	731	-24.6

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Market Summary

Logan Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	3.41	2.87	18.82	2.84	2.2	29.09
Average List Price	\$276,086	\$303,339	-8.98	\$271,893	\$255,639	6.36
Median List Price	\$225,000	\$222,400	1.17	\$219,900	\$189,900	15.80
Average Sale Price	\$246,423	\$213,662	15.33	\$225,005	\$223,045	0.88
Median Sale Price	\$219,900	\$178,750	23.02	\$205,000	\$180,000	13.89
Average CDOM	68	65	4.62	82	74	10.81
Median CDOM	50	44	13.64	56	45	24.44

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	2	2	0.0	7	5	40.0
30,000-39,999	1	1	0.0	3	9	-66.7
40,000-49,999	3	0	N/A	5	7	-28.6
50,000-59,999	1	2	-50.0	2	7	-71.4
60,000-69,999	2	2	0.0	5	13	-61.5
70,000-79,999	1	0	N/A	6	4	50.0
80,000-89,999	1	1	0.0	9	6	50.0
90,000-99,999	0	1	-100.0	4	6	-33.3
100,000-119,999	2	4	-50.0	13	23	-43.5
120,000-139,999	2	4	-50.0	15	23	-34.8
140,000-159,999	4	6	-33.3	16	30	-46.7
160,000-179,999	5	2	150.0	22	19	15.8
180,000-199,999	5	7	-28.6	14	20	-30.0
200,000-249,999	8	5	60.0	42	44	-4.5
250,000-299,999	5	5	0.0	25	19	31.6
300,000-399,999	10	2	400.0	35	29	20.7
400,000-499,999	4	2	100.0	11	23	-52.2
500,000+	5	4	25.0	12	20	-40.0
Totals	61	50	22.0	246	307	-19.9

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	3	2	50.0	9	5	80.0
30,000-39,999	0	0	0.0	2	5	-60.0
40,000-49,999	1	1	0.0	4	11	-63.6
50,000-59,999	1	2	-50.0	2	6	-66.7
60,000-69,999	3	2	50.0	7	15	-53.3
70,000-79,999	0	0	0.0	5	7	-28.6
80,000-89,999	0	1	-100.0	9	2	350.0
90,000-99,999	0	3	-100.0	2	14	-85.7
100,000-119,999	0	4	-100.0	9	17	-47.1
120,000-139,999	2	5	-60.0	19	26	-26.9
140,000-159,999	6	8	-25.0	22	34	-35.3
160,000-179,999	7	5	40.0	23	21	9.5
180,000-199,999	2	3	-33.3	10	23	-56.5
200,000-249,999	9	7	28.6	52	41	26.8
250,000-299,999	3	8	-62.5	23	26	-11.5
300,000-399,999	9	3	200.0	35	30	16.7
400,000-499,999	5	2	150.0	17	19	-10.5
500,000+	7	2	250.0	15	15	0.0
Totals	58	58	0.0	265	317	-16.4

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	12	1	1100.0	19	7	171.4
30,000-39,999	5	2	150.0	15	7	114.3
40,000-49,999	2	6	-66.7	5	18	-72.2
50,000-59,999	5	1	400.0	7	8	-12.5
60,000-69,999	2	5	-60.0	8	21	-61.9
70,000-79,999	4	10	-60.0	10	17	-41.2
80,000-89,999	2	3	-33.3	11	8	37.5
90,000-99,999	3	7	-57.1	10	22	-54.5
100,000-119,999	9	11	-18.2	20	25	-20.0
120,000-139,999	6	12	-50.0	27	47	-42.6
140,000-159,999	6	8	-25.0	28	46	-39.1
160,000-179,999	6	6	0.0	32	29	10.3
180,000-199,999	2	6	-66.7	15	34	-55.9
200,000-249,999	22	17	29.4	82	63	30.2
250,000-299,999	13	15	-13.3	38	41	-7.3
300,000-399,999	21	18	16.7	62	59	5.1
400,000-499,999	21	18	16.7	42	46	-8.7
500,000+	16	20	-20.0	41	40	2.5
Totals	157	166	-5.4	472	538	-12.3

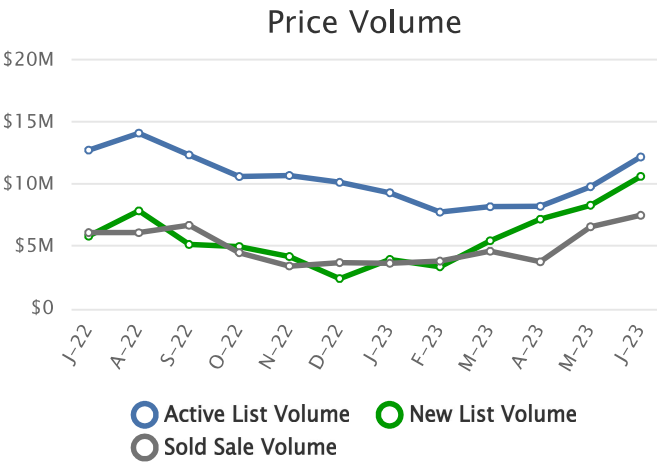
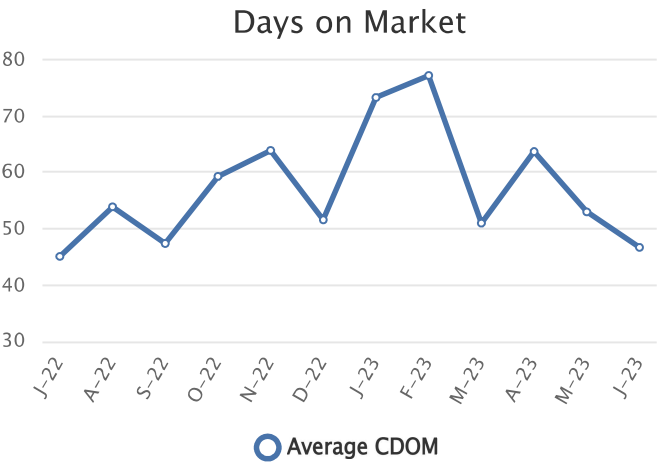
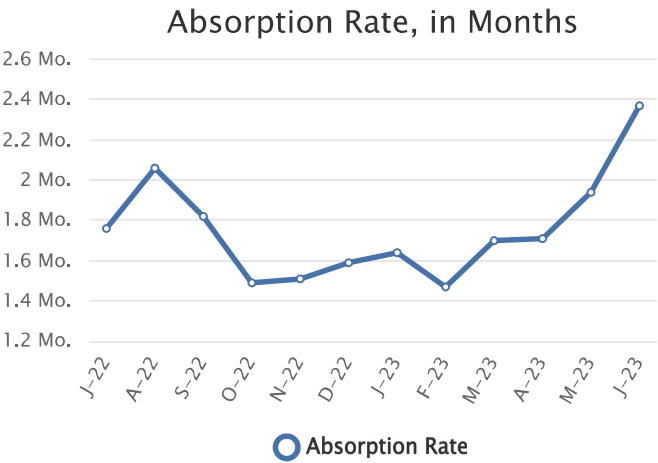
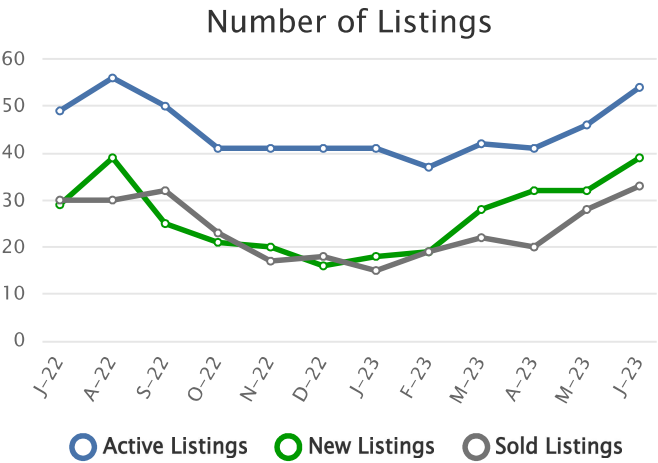
New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	3	2	50.0	18	6	200.0
30,000-39,999	2	1	100.0	11	7	57.1
40,000-49,999	0	1	-100.0	4	17	-76.5
50,000-59,999	1	0	N/A	5	5	0.0
60,000-69,999	2	1	100.0	8	14	-42.9
70,000-79,999	1	2	-50.0	6	13	-53.8
80,000-89,999	0	3	-100.0	8	6	33.3
90,000-99,999	5	2	150.0	7	12	-41.7
100,000-119,999	2	7	-71.4	15	23	-34.8
120,000-139,999	4	7	-42.9	21	31	-32.3
140,000-159,999	7	6	16.7	23	37	-37.8
160,000-179,999	6	6	0.0	23	25	-8.0
180,000-199,999	2	7	-71.4	11	31	-64.5
200,000-249,999	13	12	8.3	60	52	15.4
250,000-299,999	3	6	-50.0	30	37	-18.9
300,000-399,999	5	11	-54.5	42	51	-17.6
400,000-499,999	6	16	-62.5	30	39	-23.1
500,000+	6	11	-45.5	31	33	-6.1
Totals	68	101	-32.7	353	439	-19.6

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Market Summary

Mercer Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	2.37	1.32	79.55	1.8	1.46	23.29
Average List Price	\$225,720	\$266,449	-15.29	\$233,557	\$210,148	11.14
Median List Price	\$167,700	\$201,950	-16.96	\$189,900	\$179,900	5.56
Average Sale Price	\$227,342	\$187,376	21.33	\$218,641	\$184,768	18.33
Median Sale Price	\$225,000	\$180,000	25.00	\$185,000	\$166,500	11.11
Average CDOM	46	48	-4.17	58	61	-4.92
Median CDOM	39	38	2.63	44	44	0.00

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	3	3	0.0
30,000-39,999	0	0	0.0	2	2	0.0
40,000-49,999	0	0	0.0	0	3	-100.0
50,000-59,999	0	0	0.0	2	5	-60.0
60,000-69,999	0	2	-100.0	2	5	-60.0
70,000-79,999	0	1	-100.0	1	5	-80.0
80,000-89,999	0	0	0.0	1	4	-75.0
90,000-99,999	2	0	N/A	7	4	75.0
100,000-119,999	0	0	0.0	7	3	133.3
120,000-139,999	1	1	0.0	9	14	-35.7
140,000-159,999	2	4	-50.0	14	22	-36.4
160,000-179,999	4	1	300.0	15	19	-21.1
180,000-199,999	2	3	-33.3	11	14	-21.4
200,000-249,999	9	4	125.0	20	18	11.1
250,000-299,999	5	1	400.0	18	12	50.0
300,000-399,999	6	2	200.0	15	10	50.0
400,000-499,999	1	0	N/A	5	4	25.0
500,000+	0	0	0.0	5	3	66.7
Totals	33	19	73.7	137	150	-8.7

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	5	3	66.7
30,000-39,999	0	0	0.0	2	0	N/A
40,000-49,999	0	0	0.0	0	6	-100.0
50,000-59,999	0	2	-100.0	2	7	-71.4
60,000-69,999	1	0	N/A	1	2	-50.0
70,000-79,999	0	1	-100.0	1	4	-75.0
80,000-89,999	0	1	-100.0	3	7	-57.1
90,000-99,999	2	0	N/A	3	2	50.0
100,000-119,999	1	1	0.0	12	7	71.4
120,000-139,999	2	0	N/A	6	13	-53.8
140,000-159,999	2	4	-50.0	14	24	-41.7
160,000-179,999	2	1	100.0	13	16	-18.7
180,000-199,999	2	3	-33.3	15	15	0.0
200,000-249,999	7	4	75.0	21	24	-12.5
250,000-299,999	2	0	N/A	16	7	128.6
300,000-399,999	7	3	133.3	17	11	54.5
400,000-499,999	1	1	0.0	5	5	0.0
500,000+	4	0	N/A	8	3	166.7
Totals	34	21	61.9	144	156	-7.7

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	2	1	100.0	7	6	16.7
30,000-39,999	0	0	0.0	2	0	N/A
40,000-49,999	1	0	N/A	1	6	-83.3
50,000-59,999	1	1	0.0	3	8	-62.5
60,000-69,999	0	1	-100.0	2	4	-50.0
70,000-79,999	1	1	0.0	2	5	-60.0
80,000-89,999	0	2	-100.0	3	8	-62.5
90,000-99,999	3	0	N/A	6	2	200.0
100,000-119,999	4	2	100.0	16	9	77.8
120,000-139,999	4	1	300.0	9	16	-43.7
140,000-159,999	7	3	133.3	22	29	-24.1
160,000-179,999	6	2	200.0	22	21	4.8
180,000-199,999	4	5	-20.0	18	24	-25.0
200,000-249,999	6	8	-25.0	27	37	-27.0
250,000-299,999	2	3	-33.3	23	12	91.7
300,000-399,999	6	5	20.0	24	17	41.2
400,000-499,999	2	1	100.0	8	7	14.3
500,000+	5	2	150.0	13	8	62.5
Totals	54	38	42.1	208	219	-5.0

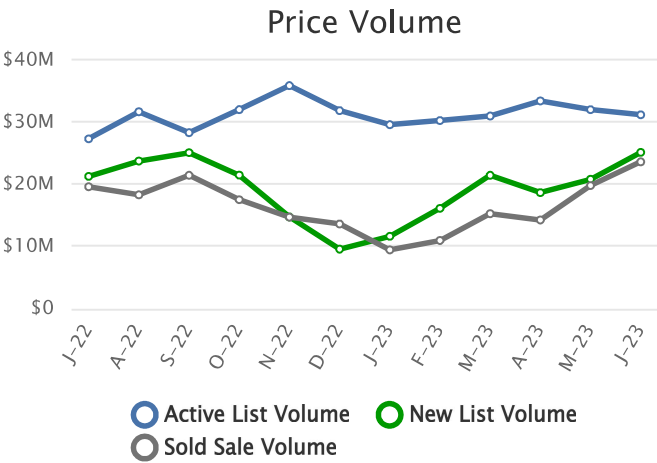
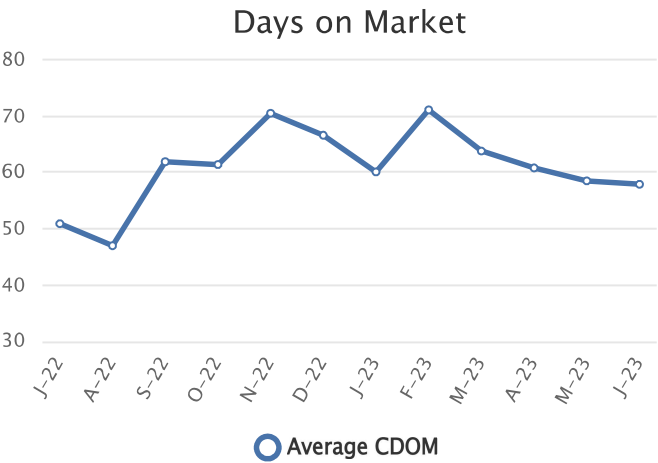
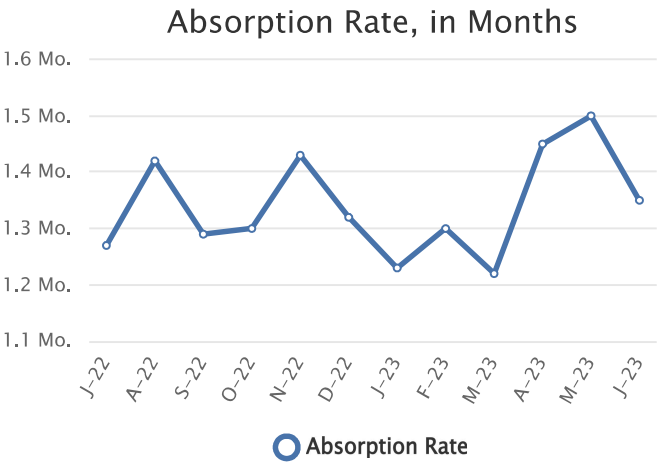
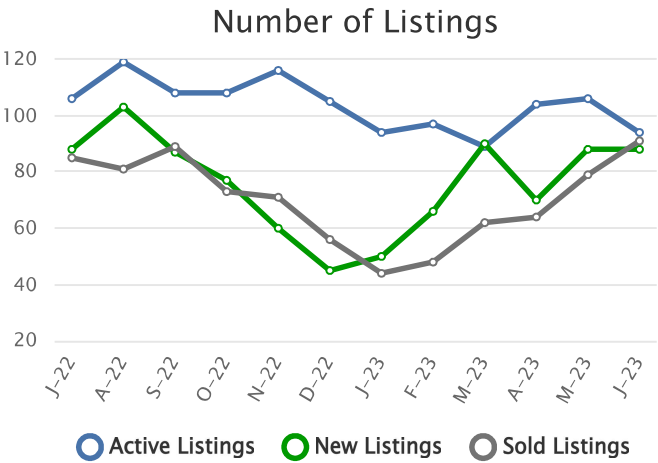
New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	2	2	0.0	6	5	20.0
30,000-39,999	0	0	0.0	1	0	N/A
40,000-49,999	0	0	0.0	1	4	-75.0
50,000-59,999	0	2	-100.0	2	6	-66.7
60,000-69,999	2	1	100.0	2	4	-50.0
70,000-79,999	0	1	-100.0	0	4	-100.0
80,000-89,999	0	0	0.0	3	8	-62.5
90,000-99,999	1	0	N/A	4	2	100.0
100,000-119,999	2	0	N/A	10	7	42.9
120,000-139,999	3	0	N/A	8	13	-38.5
140,000-159,999	4	4	0.0	18	22	-18.2
160,000-179,999	3	2	50.0	20	16	25.0
180,000-199,999	3	7	-57.1	16	20	-20.0
200,000-249,999	1	8	-87.5	24	29	-17.2
250,000-299,999	3	3	0.0	17	9	88.9
300,000-399,999	9	4	125.0	18	14	28.6
400,000-499,999	2	1	100.0	7	6	16.7
500,000+	4	2	100.0	11	7	57.1
Totals	39	37	5.4	168	176	-4.5

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Market Summary

Miami Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	1.35	1.28	5.47	1.34	0.98	36.73
Average List Price	\$331,383	\$264,164	25.45	\$261,798	\$235,948	10.96
Median List Price	\$272,450	\$188,800	44.31	\$224,900	\$186,700	20.46
Average Sale Price	\$259,380	\$274,445	-5.49	\$240,547	\$221,875	8.42
Median Sale Price	\$220,000	\$205,000	7.32	\$209,450	\$176,000	19.01
Average CDOM	57	48	18.75	61	57	7.02
Median CDOM	41	38	7.89	44	42	4.76

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	5	6	-16.7
30,000-39,999	0	1	-100.0	2	3	-33.3
40,000-49,999	0	0	0.0	8	2	300.0
50,000-59,999	1	2	-50.0	6	15	-60.0
60,000-69,999	1	2	-50.0	5	11	-54.5
70,000-79,999	3	1	200.0	5	17	-70.6
80,000-89,999	0	1	-100.0	3	14	-78.6
90,000-99,999	1	1	0.0	6	7	-14.3
100,000-119,999	7	1	600.0	25	19	31.6
120,000-139,999	5	12	-58.3	32	48	-33.3
140,000-159,999	9	8	12.5	37	57	-35.1
160,000-179,999	9	6	50.0	40	34	17.6
180,000-199,999	4	6	-33.3	17	32	-46.9
200,000-249,999	15	8	87.5	52	44	18.2
250,000-299,999	4	4	0.0	36	43	-16.3
300,000-399,999	18	17	5.9	59	65	-9.2
400,000-499,999	5	3	66.7	26	18	44.4
500,000+	8	10	-20.0	24	24	0.0
Totals	91	83	9.6	388	459	-15.5

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	0	0.0	4	3	33.3
30,000-39,999	0	1	-100.0	3	6	-50.0
40,000-49,999	1	0	N/A	6	3	100.0
50,000-59,999	1	1	0.0	3	9	-66.7
60,000-69,999	1	1	0.0	10	6	66.7
70,000-79,999	3	2	50.0	8	24	-66.7
80,000-89,999	0	3	-100.0	4	11	-63.6
90,000-99,999	1	2	-50.0	8	12	-33.3
100,000-119,999	7	3	133.3	20	25	-20.0
120,000-139,999	5	9	-44.4	40	48	-16.7
140,000-159,999	10	10	0.0	42	51	-17.6
160,000-179,999	8	8	0.0	39	43	-9.3
180,000-199,999	5	7	-28.6	22	32	-31.2
200,000-249,999	14	11	27.3	56	54	3.7
250,000-299,999	5	6	-16.7	42	47	-10.6
300,000-399,999	14	12	16.7	68	70	-2.9
400,000-499,999	11	1	1000.0	34	18	88.9
500,000+	2	7	-71.4	23	23	0.0
Totals	88	84	4.8	432	485	-10.9

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	1	0.0	9	4	125.0
30,000-39,999	2	2	0.0	5	9	-44.4
40,000-49,999	1	2	-50.0	9	5	80.0
50,000-59,999	0	1	-100.0	3	9	-66.7
60,000-69,999	2	3	-33.3	15	9	66.7
70,000-79,999	3	2	50.0	11	27	-59.3
80,000-89,999	0	1	-100.0	6	12	-50.0
90,000-99,999	0	4	-100.0	10	15	-33.3
100,000-119,999	4	8	-50.0	28	31	-9.7
120,000-139,999	5	7	-28.6	43	59	-27.1
140,000-159,999	7	9	-22.2	51	59	-13.6
160,000-179,999	5	13	-61.5	42	57	-26.3
180,000-199,999	3	5	-40.0	26	39	-33.3
200,000-249,999	9	11	-18.2	64	68	-5.9
250,000-299,999	11	13	-15.4	57	61	-6.6
300,000-399,999	15	9	66.7	89	85	4.7
400,000-499,999	12	3	300.0	43	22	95.5
500,000+	14	13	7.7	48	37	29.7
Totals	94	107	-12.1	559	608	-8.1

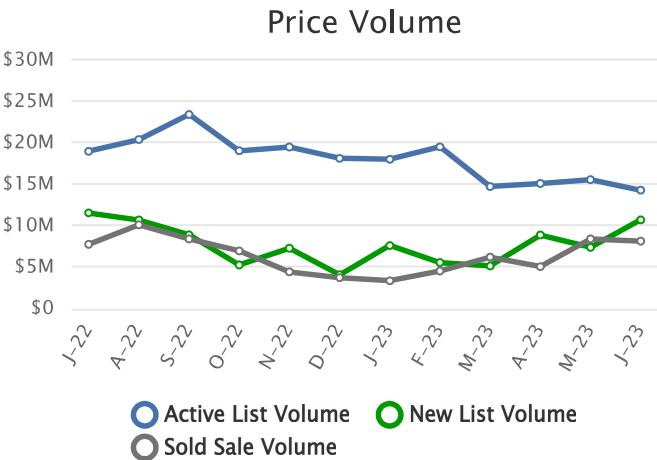
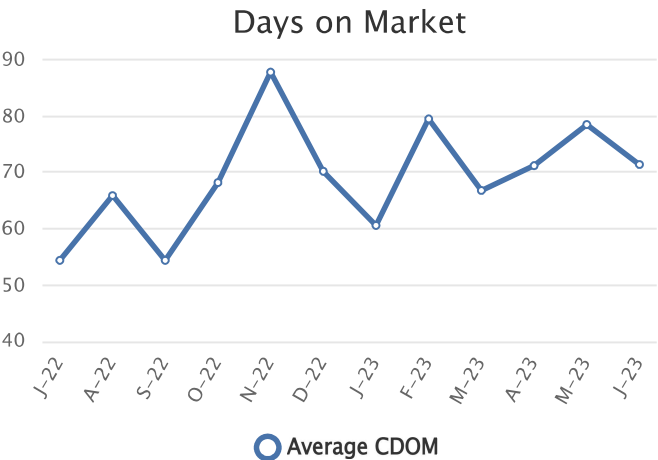
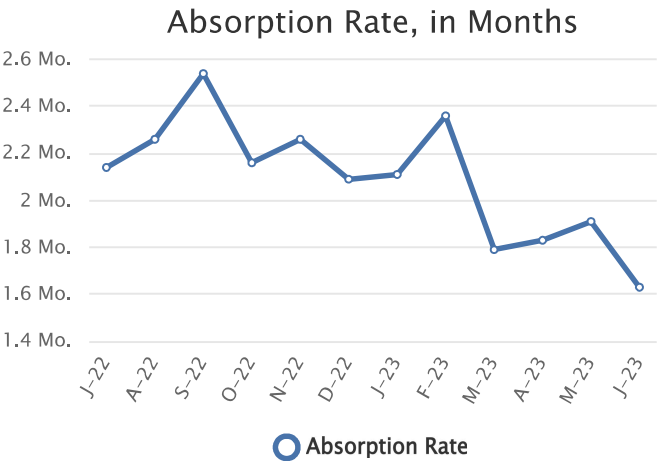
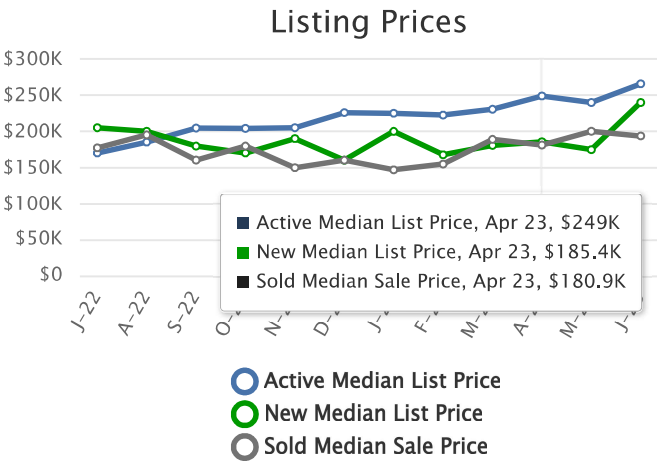
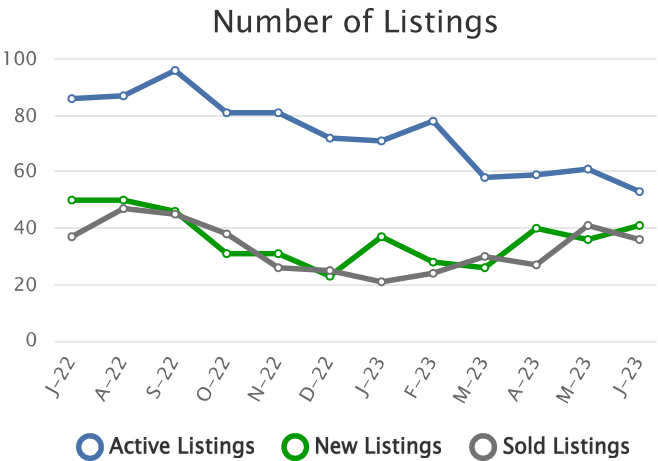
New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	0	0	0.0	8	4	100.0
30,000-39,999	0	2	-100.0	4	8	-50.0
40,000-49,999	1	0	N/A	7	3	133.3
50,000-59,999	0	1	-100.0	2	7	-71.4
60,000-69,999	2	2	0.0	14	8	75.0
70,000-79,999	2	3	-33.3	11	25	-56.0
80,000-89,999	0	1	-100.0	6	10	-40.0
90,000-99,999	0	2	-100.0	6	12	-50.0
100,000-119,999	7	4	75.0	22	25	-12.0
120,000-139,999	2	10	-80.0	38	54	-29.6
140,000-159,999	11	9	22.2	42	53	-20.8
160,000-179,999	7	10	-30.0	38	52	-26.9
180,000-199,999	6	7	-14.3	20	36	-44.4
200,000-249,999	10	17	-41.2	54	65	-16.9
250,000-299,999	9	10	-10.0	40	53	-24.5
300,000-399,999	16	15	6.7	75	73	2.7
400,000-499,999	5	2	150.0	30	20	50.0
500,000+	10	6	66.7	35	32	9.4
Totals	88	101	-12.9	452	540	-16.3

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Market Summary

Shelby Residential, June 2023



Summary Statistics

	Jun-23	Jun-22	% Chg	2023 YTD	2022 YTD	% Chg
Absorption Rate	1.63	1.84	-11.41	1.94	1.4	38.57
Average List Price	\$269,519	\$218,383	23.42	\$226,794	\$200,297	13.23
Median List Price	\$265,900	\$169,900	56.50	\$199,900	\$169,900	17.66
Average Sale Price	\$226,268	\$176,507	28.19	\$199,848	\$188,471	6.04
Median Sale Price	\$193,500	\$173,500	11.53	\$181,000	\$169,000	7.10
Average CDOM	71	66	7.58	72	70	2.86
Median CDOM	50	56	-10.71	51	53	-3.77

Sold Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	6	6	0.0
30,000-39,999	2	0	N/A	4	2	100.0
40,000-49,999	1	0	N/A	2	3	-33.3
50,000-59,999	0	0	0.0	3	2	50.0
60,000-69,999	1	1	0.0	5	3	66.7
70,000-79,999	0	1	-100.0	3	6	-50.0
80,000-89,999	0	1	-100.0	2	4	-50.0
90,000-99,999	0	2	-100.0	1	5	-80.0
100,000-119,999	0	1	-100.0	6	9	-33.3
120,000-139,999	1	6	-83.3	21	26	-19.2
140,000-159,999	7	1	600.0	26	19	36.8
160,000-179,999	2	2	0.0	7	15	-53.3
180,000-199,999	3	4	-25.0	14	19	-26.3
200,000-249,999	4	4	0.0	30	22	36.4
250,000-299,999	4	4	0.0	17	20	-15.0
300,000-399,999	6	0	N/A	22	15	46.7
400,000-499,999	3	1	200.0	6	7	-14.3
500,000+	1	0	N/A	4	2	100.0
Totals	36	28	28.6	179	185	-3.2

Pending Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	5	6	-16.7
30,000-39,999	1	0	N/A	4	0	N/A
40,000-49,999	1	0	N/A	3	5	-40.0
50,000-59,999	1	0	N/A	3	2	50.0
60,000-69,999	0	0	0.0	5	3	66.7
70,000-79,999	0	0	0.0	3	6	-50.0
80,000-89,999	0	1	-100.0	2	4	-50.0
90,000-99,999	0	0	0.0	2	4	-50.0
100,000-119,999	1	0	N/A	4	9	-55.6
120,000-139,999	3	6	-50.0	25	27	-7.4
140,000-159,999	6	0	N/A	23	18	27.8
160,000-179,999	6	3	100.0	15	17	-11.8
180,000-199,999	4	4	0.0	16	18	-11.1
200,000-249,999	5	5	0.0	32	26	23.1
250,000-299,999	6	2	200.0	18	15	20.0
300,000-399,999	4	1	300.0	27	14	92.9
400,000-499,999	1	2	-50.0	7	9	-22.2
500,000+	2	1	100.0	5	2	150.0
Totals	42	25	68.0	199	185	7.6

Active Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	0	N/A	6	7	-14.3
30,000-39,999	0	0	0.0	4	0	N/A
40,000-49,999	1	2	-50.0	3	7	-57.1
50,000-59,999	0	1	-100.0	3	4	-25.0
60,000-69,999	1	1	0.0	6	6	0.0
70,000-79,999	2	2	0.0	6	9	-33.3
80,000-89,999	0	1	-100.0	2	9	-77.8
90,000-99,999	1	2	-50.0	3	8	-62.5
100,000-119,999	1	4	-75.0	6	13	-53.8
120,000-139,999	1	16	-93.7	28	43	-34.9
140,000-159,999	8	8	0.0	31	30	3.3
160,000-179,999	5	6	-16.7	20	26	-23.1
180,000-199,999	2	4	-50.0	23	22	4.5
200,000-249,999	3	12	-75.0	41	40	2.5
250,000-299,999	9	6	50.0	30	24	25.0
300,000-399,999	9	4	125.0	42	22	90.9
400,000-499,999	4	4	0.0	12	12	0.0
500,000+	5	4	25.0	12	9	33.3
Totals	53	77	-31.2	278	291	-4.5

New Listings

	This Month			Year to Date		
	2023	2022	% Chg	2023	2022	% Chg
0-29,999	1	1	0.0	5	6	-16.7
30,000-39,999	0	0	0.0	3	0	N/A
40,000-49,999	0	0	0.0	2	5	-60.0
50,000-59,999	0	0	0.0	2	3	-33.3
60,000-69,999	0	1	-100.0	4	4	0.0
70,000-79,999	0	1	-100.0	6	9	-33.3
80,000-89,999	0	2	-100.0	1	5	-80.0
90,000-99,999	0	0	0.0	2	5	-60.0
100,000-119,999	1	1	0.0	5	8	-37.5
120,000-139,999	3	7	-57.1	21	37	-43.2
140,000-159,999	5	6	-16.7	25	25	0.0
160,000-179,999	2	5	-60.0	18	23	-21.7
180,000-199,999	4	4	0.0	19	18	5.6
200,000-249,999	5	8	-37.5	26	34	-23.5
250,000-299,999	9	4	125.0	26	20	30.0
300,000-399,999	7	3	133.3	29	16	81.3
400,000-499,999	0	3	-100.0	8	10	-20.0
500,000+	4	6	-33.3	6	8	-25.0
Totals	41	52	-21.2	208	236	-11.9

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